



**OUR STRATEGIC COOPERATION WITH:**

Fleet managers • Leasing companies • Fleet outfitters • OEMs

**INNOVATING ACCESS.  
ELEVATING MOBILITY.**

# OUR FLEET SOLUTIONS

## FLEETS AND FLEET OUTFITTERS ARE AT THE HEART OF WHAT WE DO.

At AlphaDynamik, we bring deep expertise, industry insight, and creative problem-solving to every project in the fleet sector. From ambulances and last mile delivery vans to service vehicles and people movers – we understand the unique demands, constraints, and opportunities that fleet operators face every day.

We also know the pressures felt by everyone in the ecosystem – from OEMs to outfitters and service providers. That's why we've built our core service offering to meet your needs head-on: tailored, practical, and always ready to move your business forward.

### DESIGNED. DEVELOPED. DELIVERED.

Our unique approach to our clients' projects has set us apart in the industry and allowed us to secure and fulfil key projects. We provide a complete turnkey service which comprises 3 key phases:

#### DESIGNED

In close consultation with the client, we define project requirements and develop a concept that meets all needs. This stage sets the framework for technical development and innovation. Clear roles and responsibilities are established to ensure smooth execution and fulfilment of warranty obligations.

#### DEVELOPED

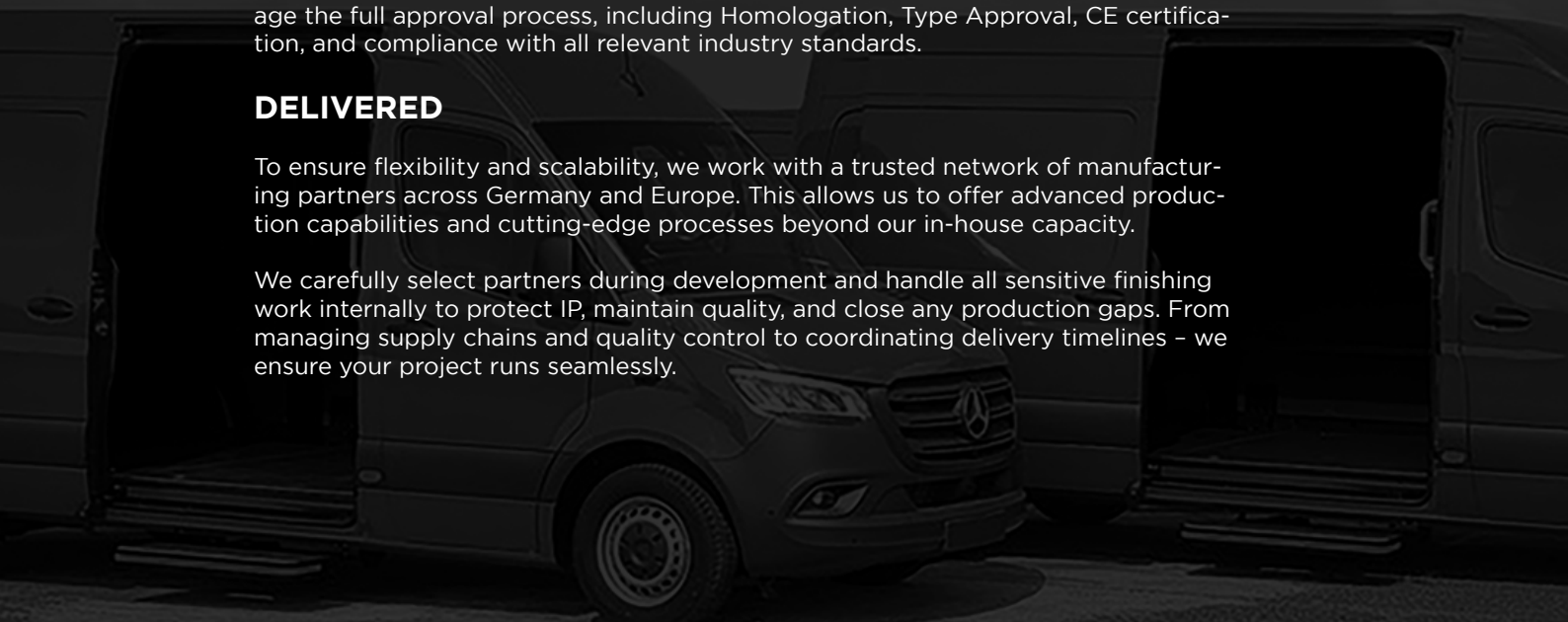
We transform the approved concept into reality – combining advanced mechanics, materials, and electronics to deliver a consistent, high-quality product. Our solutions are designed to be user-friendly, efficient to install, and cost-effective.

Throughout the process, we work closely with you, providing clear updates and seeking approval at each step. Prototypes are produced for real-world testing, and any necessary adjustments are made until all requirements are met. We also manage the full approval process, including Homologation, Type Approval, CE certification, and compliance with all relevant industry standards.

#### DELIVERED

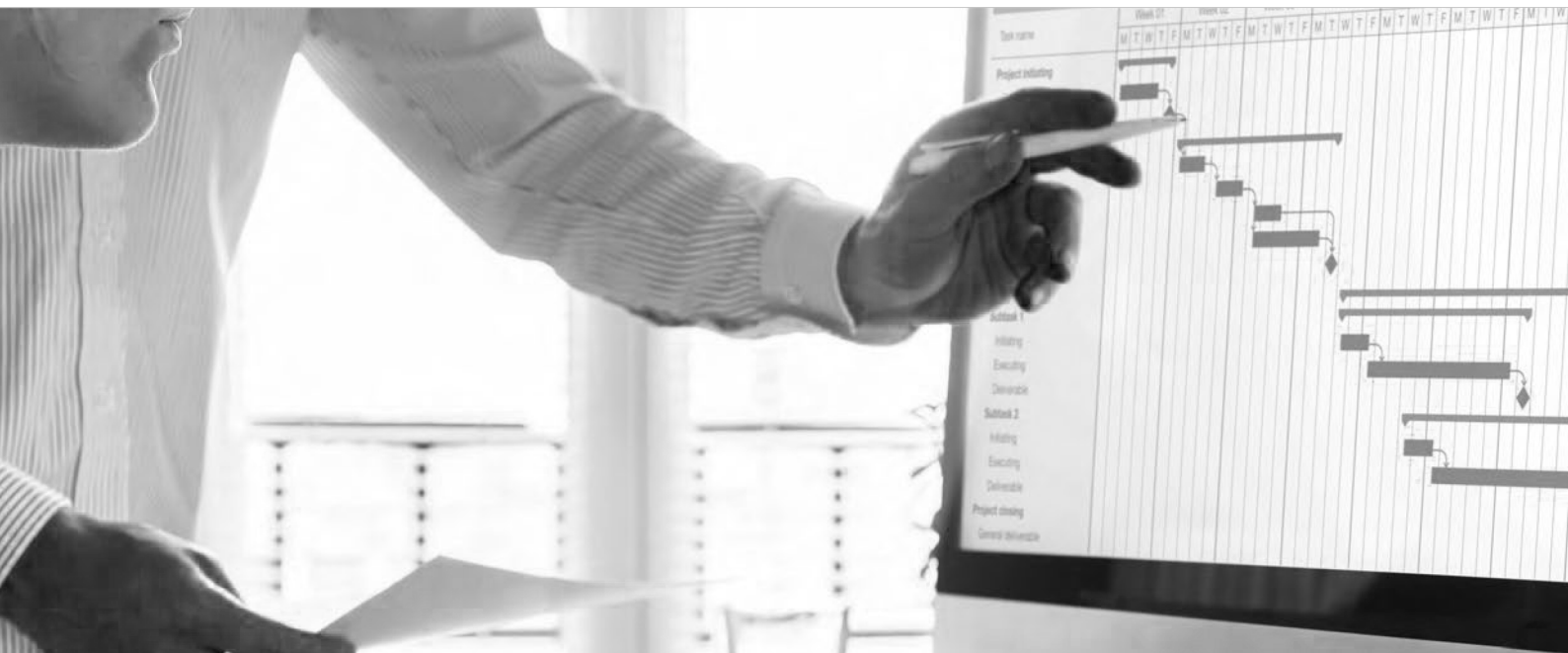
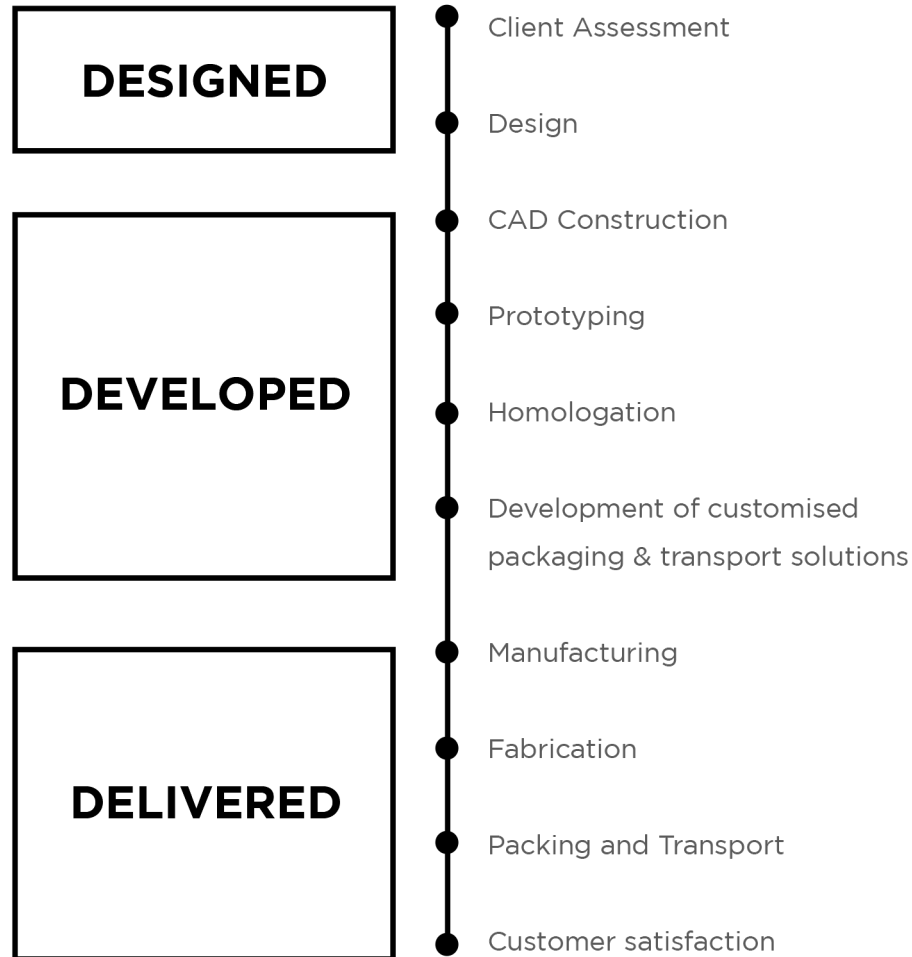
To ensure flexibility and scalability, we work with a trusted network of manufacturing partners across Germany and Europe. This allows us to offer advanced production capabilities and cutting-edge processes beyond our in-house capacity.

We carefully select partners during development and handle all sensitive finishing work internally to protect IP, maintain quality, and close any production gaps. From managing supply chains and quality control to coordinating delivery timelines – we ensure your project runs seamlessly.



# OUR PROJECT PROCESS

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# WHO WE ARE

We are specialized in the design the development and delivery of turnkey access solutions for vans.

We offer the widest range of solutions on the market. Our range includes high-quality boarding aids, vehicle ramps, roof racks and other accessories that ensure safety, functionality and a professional appearance for our fleet.

Our products are available for fast delivery from stock. Our solutions offer advanced functionality and excellent design. You are also backed by unrivaled technical support.

You can rely on our extensive industry knowledge and fast response time to requests. So you can concentrate fully on your business.




**INNOVATING ACCESS.  
ELEVATING MOBILITY.**


# WHAT WE OFFER YOU




Vehicle-specific  
installation kits



Creative R&D processes for  
development of comprehensive,  
innovative products



Products in stock  
for fast delivery



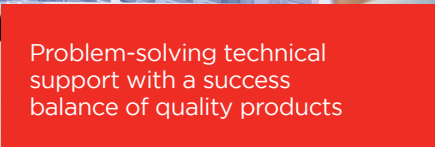
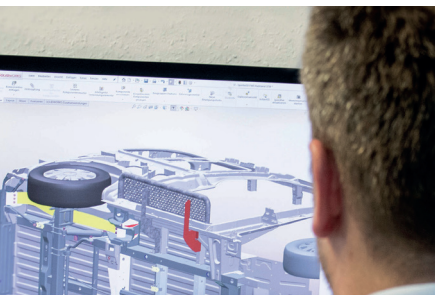
Flexibility in the supply chain for  
the consideration of pre-orders  
and reservations



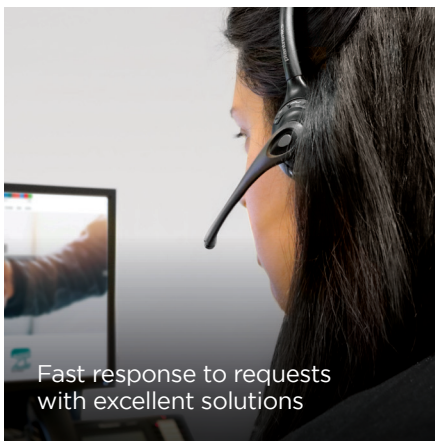
Wide product range  
of possibilities




Continuous improvement of the  
products through high investments  
in research and development



Problem-solving technical  
support with a success  
balance of quality products



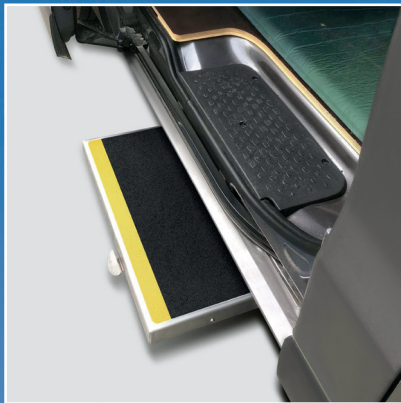
Fast response to requests  
with excellent solutions



Specialized  
Industry knowledge

# OUR RANGE OF PRODUCTS

## VEHICLE STEPS



## ROOF RACKS



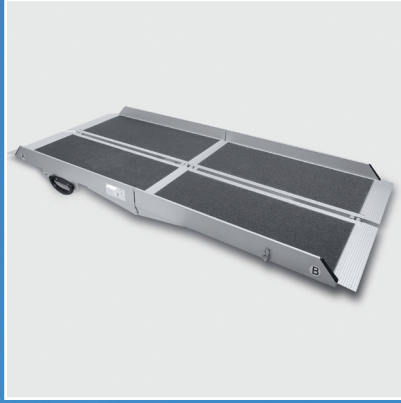
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our B2B online shop**

Fast shopping | Save data easily  
Order overview | Manage newsletter subscription





**PROTECTION**



**RAMPS**



**SAFETY**





# CONTACT

**Our sales team is focused on customer service and development.**

Our aim is to offer different solutions for as many manufacturers as possible and to position ourselves as an important supplier to the automotive industry.

If you have any questions, please contact us using one of the options below - we are quick to respond and happy to help.

## Technician

You can discuss any technical questions regarding installation or application with our technicians by telephone. Many problems can be solved simply by analyzing and supplying a spare part.

Regular servicing of your equipment is very important for long-term, trouble-free operation. Inadequate basic maintenance and non-compliance with service intervals can invalidate your warranty.

Nevertheless, we are of course always on hand with help and advice if, contrary to expectations, something should stop working.

## Sales & Technical Support



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02293 - 81652-29



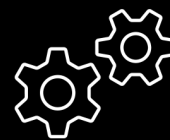
info@alphadynamik.de



## PARTNER FOR OUR CLIENTS



We are a trusted partner  
for our customers



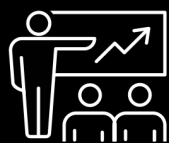
We develop and produce  
high quality steps



We work with  
motivated employees



We use modern facilities  
and production methods



We adhere to current  
standards and laws



100% Satisfaction

# WHY OUR CLIENTS TRUST US

The quality of your products is very high.

When contacting you and in the event of any problems arising, you provide a fast and courteous service and suggest a solution. You respond quickly to inquiries and always have a professional answer to any queries.

Carsten Blaurock | Managing Director  
Sonderfahrzeugbau Walschleben GmbH

**Good team, good  
cooperation and  
that for years!**

Alexander Jung | Fahrzeugbau Jung

**Problems with delivery, quality or advice  
I have never experienced, simply good!**

Peter Kessinger | Sales Manager | Wenzel

“We have been working with  
AD for many years. They are  
our first choice when it comes to  
accessories for commercial vehicles!

We appreciate the availability, the  
expertise, the short delivery times and the  
friendly service. They help promptly with  
any problems and process inquiries on  
the same day. Many thanks for the  
good cooperation!”

Mirko Mateew | Managing Director  
Kurierbedarf.com

**“Fast and competent advice,**

even for tricky customer requests! The information,  
including possible answers to questions that are still  
were still open, come back quickly and precisely.”

Karsten Zimmermann - Hermann Schlegel GmbH & Co. KG

We have been working together for many years now. We  
just wanted to say THANK YOU. There are very few partners  
who are so reliable and have understood that we are not  
the users of the goods, but our customers. AlphaDynamik  
does everything they can to ensure that we can keep our  
customer promises.

If there are minor problems with an item, they are extreme-  
ly committed to finding a solution as quickly as possible,  
which has always been resolved in our favor. We also greatly  
appreciate the fact that you do not sell directly to our end  
customers afterwards. Thank you very much.

Robin Holzmann | Trabeo Fahrzeugausbau GmbH

**“I am a new customer  
and became aware of your  
company and products a long  
time ago via the WWW.**

Now I needed your help because I have  
removed products (used from a crashed  
car) and would like to continue using  
these products. You have helped me so  
far and I hope it stays that way. The next  
requests will come soon. Thank you very  
much and keep up the good work !!!!”

Herr S. | Rockn Roller Store Dresden

„Wir sind gern mit Ihnen in Geschäftsverbindungen,  
da wir auch immer bei unseren individuellen  
Problemen kompetent beraten werden.“




Frau M. | Die Reisemobil Manufaktur


**“Keep up the good work!  
We look forward to  
further growth together.”**

M-S-L Fahrzeugeinrichtungen e.K.



## Contact us

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Stay informed:



With us, quality has a system.  
We are ISO 9001 certified.